

Date: 21-Dec-2020

Agent: Vijitha Bulathsinghala

***Satisfaction:** 96%

Buyer: Dixon Kankanamge & Prabha Mudiyansele

***Recommendation:** 100%

Property: 2 River Ridge Boulevard, Aurora, ON, L4G7V4

***Performance:** 94%

Demographics

| Question | Answer |
|-----------|-------------|
| Gender | Male |
| Age Group | 45-59 years |






Marketing Source

| <input type="checkbox"/> Not Selected | <input checked="" type="checkbox"/> Selected |
|---|--|
| <ul style="list-style-type: none"> Yard Sign Agent's Website Other property website/portal Advertisement in local paper Advertisement/classifieds in major paper Local property magazine Radio/Outdoor/TV Advertising Social Media (Facebook/Twitter etc.) Personalized Direct Mail Saw the local office Internet Search (Google/Bing etc.) Yellow Pages or other Directory Referred by a friend/relative or business associate Agent/office contacted you Other | <ul style="list-style-type: none"> Previously dealt with agent/office |

Competitive Selection

| Question | Answer |
|---------------------------------|--------|
| Did you consider other brokers? | Yes |

Appraisal : Factor of Influence

| Question | Answer | Level |
|--|-----------|---|
| Understanding of your needs and requirements | Critical |  |
| Broker Commission | Important |  |
| Local Knowledge | Critical |  |
| Recommendation from friend/relative | Critical |  |
| Had dealt with Agent/Broker previously | Critical |  |

Your Purchase : Satisfaction

| Question | Answer | Level |
|---|-----------|-------|
| * Inspections/Open Houses | Excellent | |
| * Local Knowledge of area, communities and properties | Good | |
| * Negotiating the price and terms of the purchase | Excellent | |
| * The exchange of contracts and closing | Excellent | |
| * The handling of deposit money | Excellent | |
| * Attention to detail | Excellent | |

The Agent : Performance Ratings

| Question | Answer | Level |
|-------------------------|-----------|-------|
| * Polite | Excellent | |
| * Understanding | Excellent | |
| * Friendly | Excellent | |
| * Patient | Excellent | |
| * Knowledgeable | Good | |
| * Helpful | Excellent | |
| * Trustworthy | Excellent | |
| * Professional | Excellent | |
| * Timely communications | Good | |
| * Clear communications | Good | |
| * Accessible | Excellent | |
| * Respectful | Excellent | |
| * Approachable | Excellent | |

Other Broker Staff : Performance

| Question | Answer |
|-----------------------------------|----------------|
| Performance of other Broker staff | Not Applicable |

Overall Satisfaction

| Question | Answer | Level |
|---|-----------|-------|
| * Overall satisfaction regarding the Sale | Excellent | |

Recommendation

| Question | Answer | Level |
|---|----------------|-------|
| Would use Broker's services again | Agree | |
| * Would use Agent's services again | Strongly Agree | |
| Would recommend Broker to family and friends | Agree | |
| * Would recommend Agent to family and friends | Strongly Agree | |

Testimonial

| Question | Answer |
|---|---|
| Would you like to provide a testimonial for Agent | Yes |
| Customer Testimonial | Vijitha is a very helpful and trustworthy real state agent and I will recommend him to anyone |
| Testimonial Name and Suburb | Dixon Hewa, Aurora |