

Date: 9-Nov-2021

Agent: Vijitha Bulathsinghala

*** Satisfaction:** 100%

Buyer: Vithursha Uthayasangar

*** Recommendation:** 100%

Property: 93 Hansen Rd N, #12, Brampton, ON, L6V3C8

*** Performance:** 100%

Demographics

Question	Answer
Gender	Female
Age Group	26-34 years

Marketing Source

<input type="checkbox"/> Not Selected	<input checked="" type="checkbox"/> Selected
<ul style="list-style-type: none"> Yard Sign Agent's Website Other property website/portal Advertisement in local paper Advertisement/classifieds in major paper Local property magazine Radio/Outdoor/TV Advertising Social Media (Facebook/Twitter etc.) Personalized Direct Mail Saw the local office Internet Search (Google/Bing etc.) Yellow Pages or other Directory Referred by a friend/relative or business associate Previously dealt with agent/office Agent/office contacted you 	<ul style="list-style-type: none"> Other (Worked for realtor - Vijitha)

Competitive Selection

Question	Answer
Did you consider other brokers?	No

Appraisal : Factor of Influence

Question	Answer	Level
Understanding of your needs and requirements	Critical	
Broker Commission	Critical	
Local Knowledge	Critical	
Recommendation from friend/relative	A Consideration	
Had dealt with Agent/Broker previously	Critical	

Comments regarding Agent Selection	Vijitha completely understands the different aspects of real estate market and is highly knowledgeable when it comes to client's best interest.
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Your Purchase : Satisfaction

Question	Answer	Level
* Inspections/Open Houses	Excellent	
* Local Knowledge of area, communities and properties	Excellent	
* Negotiating the price and terms of the purchase	Excellent	
* The exchange of contracts and closing	Excellent	
* The handling of deposit money	Excellent	
* Attention to detail	Excellent	

The Agent : Performance Ratings

Question	Answer	Level
* Polite	Excellent	
* Understanding	Excellent	
* Friendly	Excellent	
* Patient	Excellent	
* Knowledgeable	Excellent	
* Helpful	Excellent	
* Trustworthy	Excellent	
* Professional	Excellent	
* Timely communications	Excellent	
* Clear communications	Excellent	
* Accessible	Excellent	
* Respectful	Excellent	
* Approachable	Excellent	

Other Broker Staff : Performance





Question	Answer
Performance of other Broker staff	Excellent

Overall Satisfaction

Question	Answer	Level
* Overall satisfaction regarding the Sale	Excellent	

Overall Satisfaction Comments	I've known Vijitha for the past 6 years in fact, I worked with him for a year as a real estate assistant and I bought my first home with him. Me and my family are so thankful for his hard work and dedication towards this home purchase. Vijitha would go above and beyond to make your dream home a reality. He would even pick up my calls during late nights if I had any questions. If you deal with Vijitha your home purchase will be an absolute success. He's trustworthy and reliable just as his slogan reads. I truly appreciate the business with Vijitha and I would strongly recommend Vijitha for anyone either looking to buy or sell.
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Recommendation

Question	Answer	Level
Would use Broker's services again	Strongly Agree	
* Would use Agent's services again	Strongly Agree	
Would recommend Broker to family and friends	Strongly Agree	
* Would recommend Agent to family and friends	Strongly Agree	

Testimonial

Question	Answer
Would you like to provide a testimonial for Agent	Yes
Customer Testimonial	I've known Vijitha for the past 6 years in fact, I worked with him for a year as a real estate assistant and I bought my first home with him. Me and my family are so thankful for his hard work and dedication towards this home purchase. Vijitha would go above and beyond to make your dream home a reality. He would even pick up my calls during late nights if I had any questions. If you deal with Vijitha your home purchase will be an absolute success. He's trustworthy and reliable just as his slogan reads. I truly appreciate the business with Vijitha and I would strongly recommend Vijitha for anyone either looking to buy or sell.
Testimonial Name and Suburb	Vithursha, Brampton ON.