

**Date:** 3-Nov-2021

**Agent:** Vijitha Bulathsinghala

**\* Satisfaction:** 100%

**Buyer:** Steve Selladurai

**\* Recommendation:** 100%

**Property:** 10 Tanlsey Crescent, Ajax, ON, L1Z1Y5

**\* Performance:** 100%

## Demographics

Question	Answer
Gender	Male
Age Group	26-34 years






## Marketing Source

<input type="checkbox"/> Not Selected	<input checked="" type="checkbox"/> Selected
<ul style="list-style-type: none"> <li>Yard Sign</li> <li>Agent's Website</li> <li>Other property website/portal</li> <li>Advertisement in local paper</li> <li>Advertisement/classifieds in major paper</li> <li>Local property magazine</li> <li>Radio/Outdoor/TV Advertising</li> <li>Social Media (Facebook/Twitter etc.)</li> <li>Personalized Direct Mail</li> <li>Saw the local office</li> <li>Internet Search (Google/Bing etc.)</li> <li>Yellow Pages or other Directory</li> <li>Previously dealt with agent/office</li> <li>Agent/office contacted you</li> <li>Other</li> </ul>	<ul style="list-style-type: none"> <li>Referred by a friend/relative or business associate</li> </ul>

## Competitive Selection

Question	Answer
Did you consider other brokers?	Yes

## Appraisal : Factor of Influence

Question	Answer	Level
Understanding of your needs and requirements	Critical	
Broker Commission	Important	
Local Knowledge	A Consideration	
Recommendation from friend/relative	Critical	
Had dealt with Agent/Broker previously	A Consideration	

## Your Purchase : Satisfaction

Question	Answer	Level
* Inspections/Open Houses	Excellent	
* Local Knowledge of area, communities and properties	Excellent	
* Negotiating the price and terms of the purchase	Excellent	
* The exchange of contracts and closing	Excellent	
* The handling of deposit money	Excellent	
* Attention to detail	Excellent	
Comments regarding the Agent	Vijitha was very professional and helpful. There were some issues closing on the vendor party side and he had nothing but great advice and patience.	

## The Agent : Performance Ratings

Question	Answer	Level
* Polite	Excellent	
* Understanding	Excellent	
* Friendly	Excellent	
* Patient	Excellent	
* Knowledgeable	Excellent	
* Helpful	Excellent	
* Trustworthy	Excellent	
* Professional	Excellent	
* Timely communications	Excellent	
* Clear communications	Excellent	
* Accessible	Excellent	
* Respectful	Excellent	
* Approachable	Excellent	

## Other Broker Staff : Performance

Question	Answer
Performance of other Broker staff	Excellent

## Overall Satisfaction

Question	Answer	Level
* Overall satisfaction regarding the Sale	Excellent	

## Recommendation

Question	Answer	Level
Would use Broker's services again	Agree	
* Would use Agent's services again	Strongly Agree	
Would recommend Broker to family and friends	Agree	
* Would recommend Agent to family and friends	Strongly Agree	

## Testimonial

Question	Answer
Would you like to provide a testimonial for Agent	No